

The Effects of Inventory Management Capability on Performance of the Firm-Business Strategies as a Mediating Role

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Abstract

The research aim is to evaluate the mediating aspects of business strategies e.g. differentiation and cost leadership strategy in affecting the aspects of inventory capability e.g. cost-related factors of inventory and techniques of inventory and firm performance e.g. return on asset (ROA) and improve productivity (IMP) of the Bangladeshi garment industry. A survey was utilized to collect information and the questionnaire was dispersed among 385 senior managers in the readymade garment industry of Bangladesh. For the data analysis, AMOS version 24 and SPSS version 23 were used. The findings of the analyzed data revealed that strategies of the business mediate the consequence of inventory materials capability and performance of the firm. The (SEM) results identify that the study model has an appropriate observation fits.

Keywords: Inventory Capability, Business Strategy, Firm Performance.

I. Introduction

The economy of Bangladesh is heavily dependent on the readymade garment industry which is the foundation for creating job opportunities in the country. In a developing country like Bangladesh, the garment industry is the major driver for industrialization. The readymade garment industry is the basis of foreign earnings and accounted for 81% of total export income in Bangladesh (BGMEA, 2016). Bangladesh export garment products about \$28 billion, on the other hand, China who secured the first position in export equivalent to \$130 billion of readymade garment product (BGMEA, 2016). The present issue is how China secured this achievement – the answer might be a business strategy with proper inventory management practices. Knitwear sector contribution increases in which the local suppliers provide about 80% of raw materials and the manufacturers whereas only 15% of raw materials are supplied by the local suppliers in the case of the woven sector. In the woven sector remaining 85% raw materials required to import from other nations (Nuruzzaman, 2013). In Bangladesh, there is insufficient raw material production which influences buying fabrics from different countries. It encourages the deficiency of vertical integration. At the end of the day, it creates high lead time to complete the order (Alam & Natsuda, 2016). There is deficiency also in the greater position of infrastructure that creates in the delay of shipment (Saxena & Salze-Lozac'h, 2010). This research applies the Resource-Based View (RBV) theory developed by Barney (1991) to evaluate business strategies as a mediating role in the consequence of inventory materials capability and firm performance of the readymade garment industry.

2. Literature Review

Inventory can be defined as a stock that required producing a product e.g. items in work in process and raw materials and supportive activities' e.g. repair, operating, and maintenance Dey and Sumon (2011). According to Bozarth, Handfield, and Chandiran (2008) there are two categories of safety stock and the cycle of inventory stock. The stock of safety refers to the additional stock to meet up some uncertain demands and stock of cycle is the company's regular used stock Dey and Sumon (2011). According to Farahani and Rezapour (2011), stocks are reserved for various reasons- to reduce uncertainties, further



sale to others, co-ordinate manufacturing process, and to achieve economies in respect of objectives. Inventory material management consists of planning, storing, and processing materials in the right place, right quantity, right quality, and the right time.

In Malaysia, inventory capability was focused on the garment industry by Bin Syed, Mohamad, Rahman, and Suhaimi (2016). The purpose of the inventory management capability of this research was to evaluate the association between inventory management and company performance. Arrangements between the evaluation of the company's performance and inventory management were identified based on days on inventory and). Days on inventory referred to identify the number of days it would be required to convert turnover from the inventory. High inventory piled up for the long term is not favorable for the company which is the major factor for business failure. Return on assets (ROA) can be defined as net profit generated after the tax has been paid divided by the company's total assets. Results indicated a direct connection between increased values on assets (ROA) and days on inventory.

It was examined the connotation between inventory capability and firm performance covering the period of 1992-2002 by Roumiantsev and Netessine (2005). In this study, traditional variables e.g. lead time margins and inventory levels were used and found there was no connection between the reduced level of inventory and greater enactment of assessment in terms of increased values on assets (ROA). Shin, Ennis, and Spurlin (2015) evaluated the affiliation between firm performance and inventory capability which reveals that a lower margin of inventory acquires a higher profit. Koumanakos (2008) evaluated the inventory management effects on the firm performance grounded on varieties of industrial sectors namely textile, food, and chemicals representing the period of 2000- 2002 in Greece. The purpose was to evaluate the connection between inventory management capability and firm performance. The study focused on the traditional measurement e.g. levels of inventory, lead time, and demand. The analysis also revealed that the firm maintains a high level of inventory that leads to a lower rate of return.

Kimaiyo and Ochiri (2014) stated management of inventory refers to systems about monitoring the inventory, reduction of cost, lead time, and demand of suppliers affect the firm performance. The study also focused that stock holding and cost of the order will improve the performance, inventory management systems reduce cost and in turn generate more profit. Shardeo (2015) examined the special consequences of inventory competency on the performance of the garment industry. It was revealed the positive association between firm competency and inventory turnover. It was also examined various factors that are important to know the concept of inventory management e.g. costs about inventory, costing methods of inventory, models of inventory, and controlling tools for inventory. Costs about inventory entail ordering cost, purchase cost, carrying cost, and shortage cost. Methods of inventory involve current price and standard price, weighted average, first-in-first-out (FIFO), and last-in-fast-out (LIFO). The model of the inventory consists of the economic order quantity (EOQ), inventory controls related to activity-based costing analysis, maximum level, minimum level and reorder level of inventory. Muiruri and Mwangangi (2017) studied to show the effects of material management, warehousing activities with managing inventory. Analysis disclosed that inventory has a great influence on firm performance in respect to material management and warehousing activities.

Various factors associated with inventory management capability namely cost-related factors, techniques of costing about inventory, methods of controlling the inventory, and various methods of inventory. Cost related inventory factors include ordering cost, carrying cost, purchase, and stock out cost. Techniques of costing about inventory include FIFO, Weighted average, LIFO, and standard costing. Models of inventory include EOQ (Economic order quantity). For controlling inventory, various methods like activity-based costing, minimum level, reorder level, maximum level, just in time, and outsourcing have significant effects on firm performance (Shardeo, 2015).

For effectively controlling inventory management, information technology plays a key role to efficiently manage the inventory system. Studies reveal that capacity and demand-oriented factors have a strong influence on inventory management. Demands of buyers always searching for quality of the product, flexibility, and delivery of the product. Safety stock levels are affected by their regular demand for inventory management. The disparity of capacity adversely affected inventory management. Sudden demand causes an increase or decrease in inventory level (Basaran, 2013).

H1: Business strategies have mediating effects of cost associated aspects of inventory on firm performance- ROA

H2: Business strategies have mediating effects of cost associated aspects of inventory on firm performance- IMP

H3: Techniques of inventory and firm performance- ROA are mediated by business strategies

H4: Techniques of inventory and firm performance-IMP are mediated by business strategies

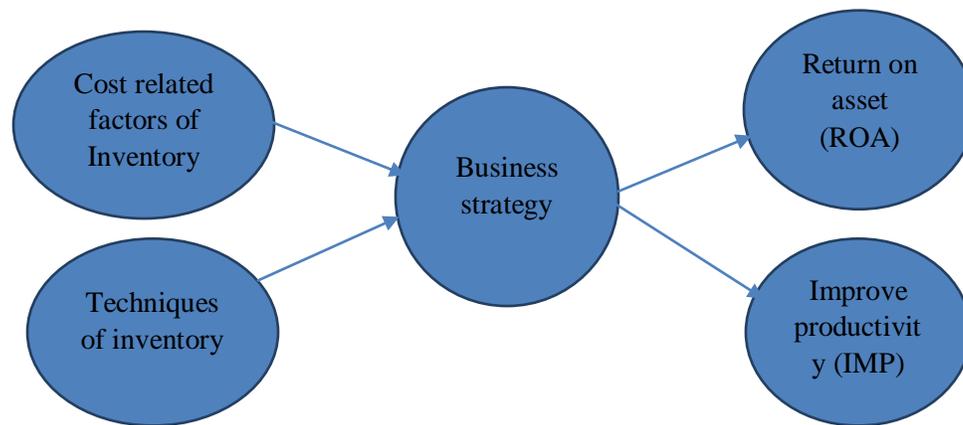


Figure 1. Illustrates the conceptual framework

3. The Methodology of the Study

The structure developed in this study is specified in figure one. As elucidated previously, this structure consists five constructs: 'cost-related factors of inventory', and 'techniques of inventory', are treated as independent paradigms, 'business strategy' is considered as an intermediating paradigm, and 'return on asset (ROA)' and 'improve productivity (IMP)' are dependent constructs.

3.1 Research Instrument

To collect data in this study, a questionnaire was served that comprises 39 questions dividing into separate elements. The preliminary portion contains 18 queries of the respondents. It contains demographic information. The other portion contains 21 queries which are constructed based on Likert scales (Five points). These scales are developed based on distinguished authors Namusonge, Mukulu, and Iravo (2017), Bin Syed *et al.* (2016), De Sousa Batista, de Oliveira Lisboa, Augusto, and de Almeida (2016), Rakovska (2013), Lynch, Keller, and Ozment (2000), Zahra and Covin (1993).

3.2 Data Collection

The respondents in the questionnaires were experienced managers in 2018 from the upper export readymade garment in Bangladesh. The questionnaires circulated among 450 people. 385 respondents out of 450 were correctly accomplished and were properly used.

3.3 Reliability, Validity and Measurement Scales

The value of Cronbach's alpha in this study was satisfactory and it was above 0.70. The value of Cronbach's alpha in this study-inventory management capability 0.86, business strategies 0.91, and firm performance 0.81. Meanwhile, the questionnaires were developed through borrow/ adjust from specialists.

Table I. Table of measurement

Items and Factors	Loading (Estimated)	Loading (Standardized)	Error of Standard	Critical ratio
Inventory management competency ($\alpha=0.86$)				
IMC1	0.985	0.972	0.073	23.562
IMC2	1.000	0.850	-	-
IMC3	0.940	0.841	0.051	22.974
IMC4	0.888	0.758	0.644	21.890
IMC5	0.774	0.896	0.554	26.760
Business strategies ($\alpha=0.91$)				
Cost leadership strategies				

CLS1	1.998	0.824	0.198	8.075
CLS2	1.258	0.700	0.167	9.765
CLS3	1.300	0.754	-	-
Differentiation strategies				
DS1	1.234	0.543	0.103	10.032
DS2	1.143	0.432	-	-
DS3	1.334	0.323	0.143	9.633
DS4	1.212	0.766	0.156	11.785
DS5	1.321	0.876	0.130	10.789
Firm performance ($\alpha=0.81$)				
ROA	0.675	0.689	0.095	18.437
IMP	0.590	0.878	0.050	-

3.4 Inventory Management Capability Scale

Inventory management capability scale was measured by factors including cost of inventory management, shortages of frequency, inventory control techniques, the efficiency of inventory, long inventory days (Namusonge *et al.*, 2017; Lwika, Ojera, Mugenda, & Wachira, 2013).

3.5 Business Strategies Scale

Business strategies scale was measured based on cost leadership and differentiation strategies such as cost minimization, procurement efficiency, full capacity utilization, controlling overhead, methods, and tools of quality control number of a new product, rate of new product development (Zahra & Covin, 1993).

3.6 Scale of Firm Performance

Firm performance scale refers to the extent of return on assets that were measured by total income before interest expense divided by total average assets (Zhao, Dröge, & Stank, 2001). Improve productivity was identified by the percentage of labor productivity-comparing percentage of labor productivity from the year of 2013- 2015 (Prajogo & Shoal, 2006).

4. Results

4.1 Testing Hypothesis

In this research, for the data analysis, SPSS 23 and AMOS 24 software was used. The questionnaire validity was identified through a load assessment procedure, confirmatory factor analysis, and extracted average variance. In the hypothesis portion and systematic results, Friedman and Spearman test of correlation, structural equation modeling, were engaged. For the testing hypothesis, the maximum alpha error was considered 0.05 ($P \geq 0.05$). The mediation measurement was performed through regressions ensuring-references about Baron and Kenny, (1986). To get proper mediation, the study considered the meaningful coefficients of correlation among three paradigms (Baron & Kenny, 1986).

Table 2. Coefficients of correlation among several paradigms

	Mean	Standard deviation	Cost factors of inventory	Techniques of inventory	Business strategy	ROA
Cost factors of inventory	3.60	0.703				
Techniques of inventory	3.18	0.856	0.61**			
Business strategy	3.64	0.944	0.52**	0.58**		
ROA	3.53	1.10	0.55**	0.47**	0.18*	
IMP	4.16	0.47	0.31**	0.46**	0.42**	0.55**

* $p < 0.05$ ** $p < 0.01$

According to the outputs, cost-related factors of inventory affect strategies of business in the garment industry ($P < 0.01$). However, the results suggest that the structural prototypical strategy of the business has an important consequence on the return on assets of the firm ($P < 0.01$). The standardized coefficient (β) effect of cost-related factors on strategies of the business that is equivalent to 0.711. The standardized coefficient of the effect of modest strategies on return on assets is

equivalent to 1.14. On the other hand, the standardized coefficient (β) of the impact of cost-related factors on improving productivity is equal to 0.17. All the positive hypothesis relationships are showing in this orientation. Given the results, it can be summarized that the total effect of cost-related factors on firm performance (with the mediating role of business strategies) is significant. Moreover, the standardized coefficient (β) of the techniques of inventory on business strategies is equal to 0.232 and the standardized coefficient of the impact of competitive strategies on return on asset is equal to 0.24. However, the standardized coefficient (β) of the impact of techniques of inventory on improve productivity is equal to 0.68. All the hypothesis relationships in this orientation are also positive. Based on the results, it is summarized that the overall effects of techniques of inventory on firm competency (business strategies as a mediator) are also significant and supported the hypothesis.

Table 3. AMOS output

Independent construct	Mediating construct	Dependent construct	AMOS findings	Result
Cost related factors of Inventory	Business strategy	Return on asset (ROA)	S.C(β)= 1.14, p value = 0.001 and t value = 4.12.	Supported
Cost related factors of Inventory	Business strategy	Improve productivity (IMP)	S.C(β)= 0.17, p value = 0.04 and t value = 3.78	Supported
Techniques of inventory	Business strategy	Return on asset (ROA)	S.C (β) = 0.24, p value = 0.001 and t value = 5.65	Supported
Techniques of inventory	Business strategy	Improve productivity (IMP)	S.C(β) = 0.68, p value = 0.03 and t value = 4.72	Supported

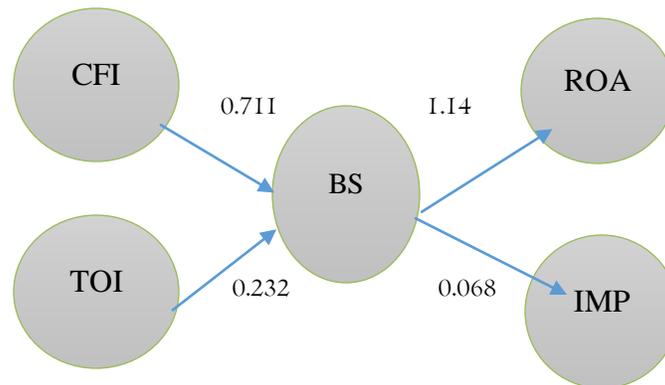


Figure 2. Findings summary

(RMSEA=0.088; CFI=0.975; TLI=0.943; df=129; and Chi-square=293.15) ($p < 0.05$)

5. Discussion

The findings revealed that firm performance in readymade garment relies on cost-related factors and various techniques of inventory. The outcomes also propose that these factors and techniques of inventory can affect firm performance through business strategies. All the hypotheses (H1, H2, H3 & H4) identified the positive (+ve) relationship amongst related factors and techniques of inventory and firm performance ($p \leq 0.05$). These hypotheses were maintained by preceding research shown by various authors (Bin Syed *et al.*, 2016; Roumiantsev & Netessine, 2005; Shin *et al.*, 2015; Koumanakos, 2008; Kimaiyo & Ochiri, 2014; Shardeo, 2015).

As controllable and in organizational factors, they provide firms to establish competitive business strategies required to enhance the organizational effectiveness and efficiency. Although the many competitions in the readymade garment industry, Bangladeshi manufacturers should continuously-proceed phases to advance intra-organizational aspects resulting intensify firm activities progressively. It's necessary to use enterprise resource planning (ERP) for the further development of the production

process. Garment manufacturers should give effort to have comprehensive control over the production processes and quality of inventory.

From the above findings, numerous contributions have been identified for the theory with the practice of inventory management. At first, logistics can be interlinked with strategic management by developing a new framework with theory. Secondly, present research contributes to the readymade garment industry about the new information for the RBV researches. Thirdly, the analysis engages a model concerning structural equation to test the hypothesis which supports consistency in clarifying the output. Finally, this issue highlights managers dedicating a vigilant deliberation to interior factors that they can maintain to lower the costs that allow the readymade garment factories in Bangladesh to take its place around the international market.

6. Conclusion

Inventory management consists capable to forecast and measurability of inventory management practices that reduce cost and provides inventory control efficiency. Inventory is the most significant portion of any business, particularly for the garment industry. It is hidden charges which are to be measured for sustaining in the recent competitive world. Besides costs, improve productivity is also a crucial part of the garment industry. Inventory management also advances the level of productivity to survive in the present world. So, a garment manufacturing firm indispensable to fix the best practices regarding inventory monitoring to expand the return of assets in addition to productivity improvement. Planning inventory is an important part that is to be done effectively and efficiently. Without efficient inventory planning, the firm cannot be reached at the optimum level of inventory management strategy as well as a business strategy.

It's important to discourse that few limitations exist in the present issues. At first, this research attentive in business strategies e.g. cost leadership with differentiation strategies, which does not fulfill the third party logistics strategy. Secondly, the results of current issues were related to readymade garment factories particularly firms engaged with export concerning making, packaging, and cutting systems. Some variables were restricted to some extent in respondents' query e.g. improve productivity, increased value in assets. Finally, due to confidential data, it was gathered based on the experienced manager's observations. One can investigate further negotiation skills and experienced personnel for strategic purchasing. Strategic cost control and firm performance could be further researchable work.

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